



# Private Capital Group for Family Offices, Foundations and Endowments

SS&C Technologies  
(NASDAQ: SSNC)



# SS&C summary



## About

- Founded in 1986
- 23,000+ employees, office locations in 93 cities in 35 countries globally
- NASDAQ: SSNC (since Q1 2010)



## Clients, products, revenues

- 18,000+ clients
- 96.4% LTM revenue retention rate



## Industry proven scalability and flexibility

- Adjusted revenue full year 2019 (\$M) of \$4.633B
- Adjusted diluted EPS of \$3.83

# Private Capital Services Overview

## Technology

- Ownership of all key systems, data centers, and infrastructure
- \$12 billion in technology investment since 2012 through acquisition and R&D

## Services

- Customized service offering spanning the entire front, middle, and back offices
- Flexible deployment options allow clients to decide exactly which services are needed
- Client-centric support model

**SS&C Private Capital Group**  
**\$ 110+ billion AUM across 1,000+ entities**

Family Offices Services are part of SS&C's Asset Allocator business, providing tailored solutions for family offices, endowments, foundations, pension funds, sovereign wealth funds, outsourced CIO (OCIO), fund of funds and other asset owners

**SS&C Asset Allocator Business**  
**115 clients / \$ 370 billion AUM**

**SS&C GlobeOp**  
**\$1.7+ trillion AUA**  
**Largest administrator in the world**

Provides solution to asset managers and alternatives investment firms

**SS&C Technologies**  
**\$12+ billion in market capitalization**

## Process

- Recognized by institutional investors
- SSAE 16 (or equivalent) for 10+ years
- Leader in cloud software and mobility enabled infrastructure
- World-class task management tool

## People

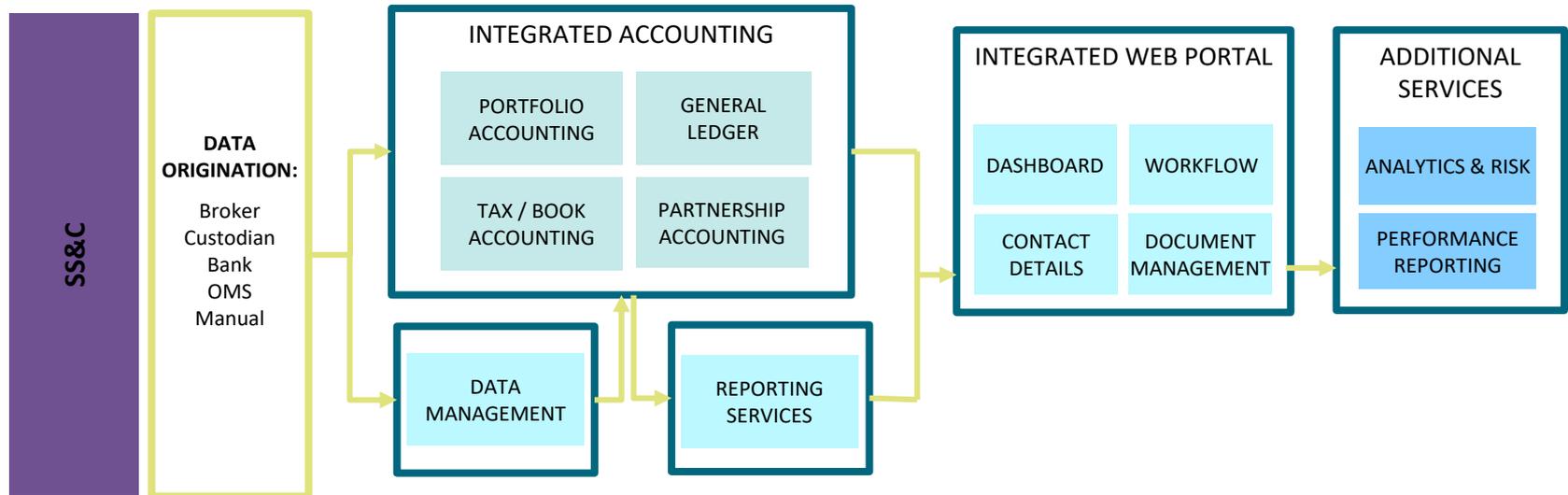
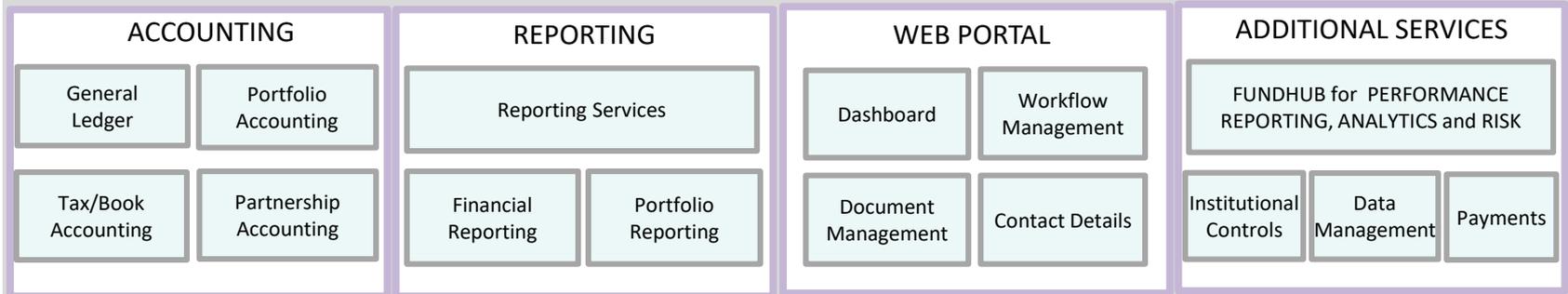
- Senior Management Team with an average 20+ years of industry experience
- In depth understanding of complex asset classes, legal structures, allocation structures and tax

## Focus

- SS&C GlobeOp is a financial services and technology firm, it is not a bank or asset manager, or a competitor to our clients
- Fund services and technology are a core pillar of the organization

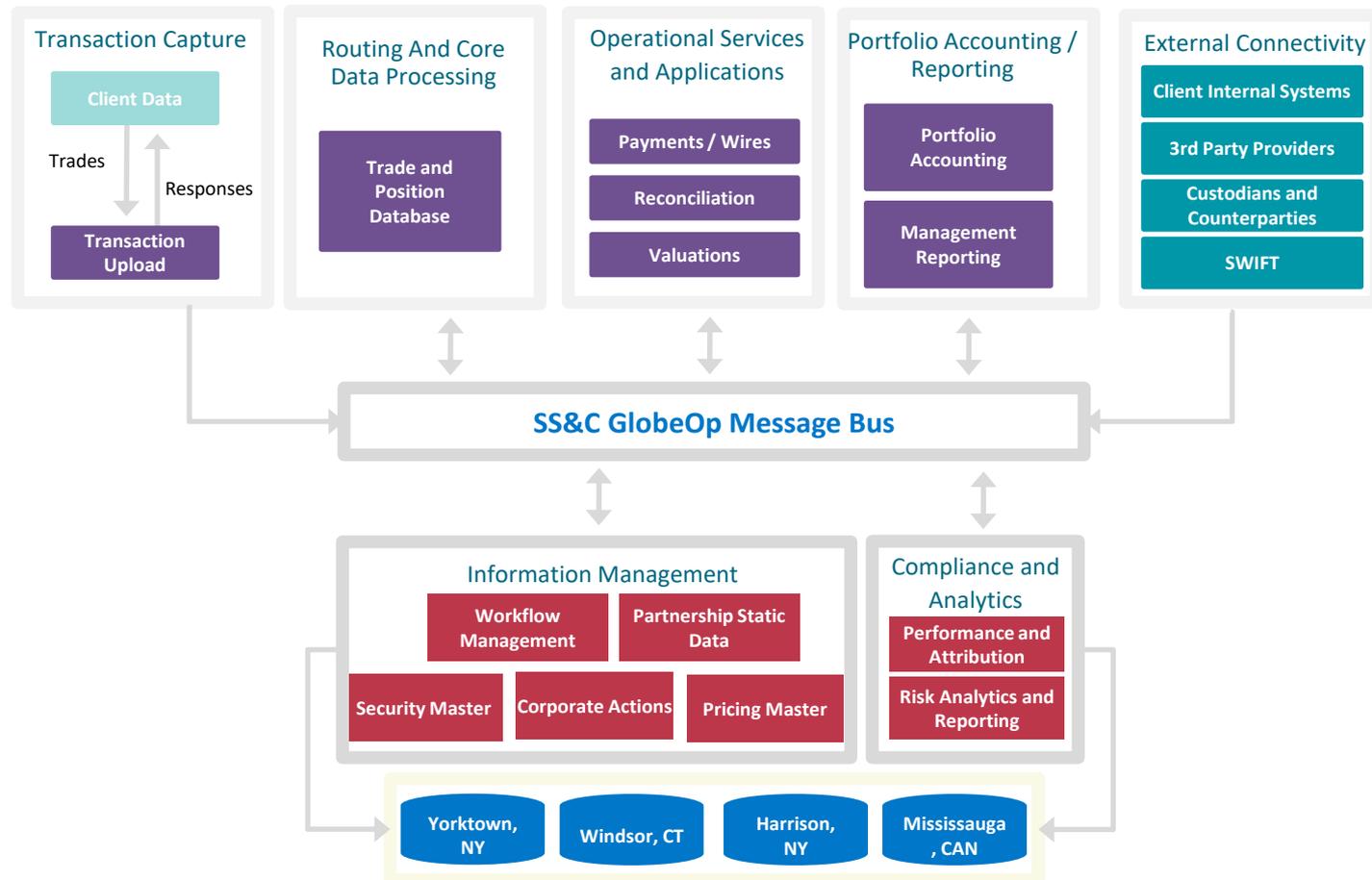
# Private Capital - Family Office Solution

## Family Office Functions & Requirements



# Technology Architecture

## Dashboards & Reporting via Web Portal and Mobility Platforms SS&C's GoCheck: Business Process Workflow Transparency

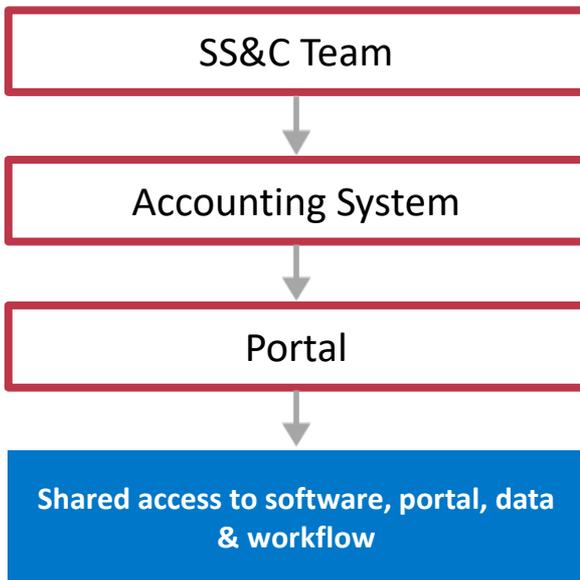


# Family Office Solution

Outsource and co-source models can be used in combination to fit requirements

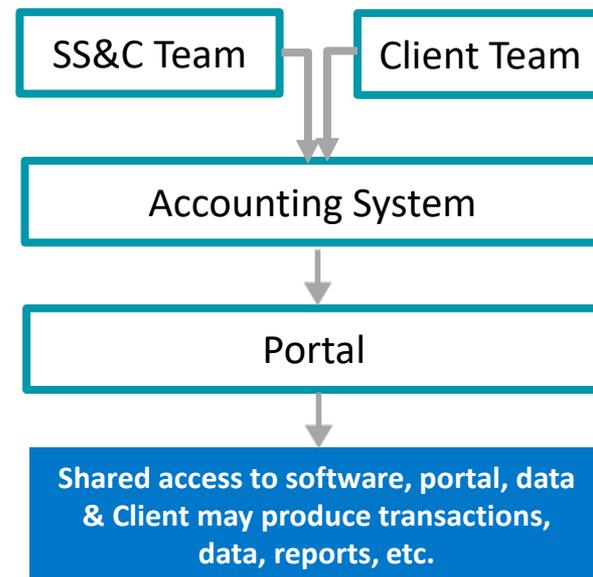
## Outsource

Full service model combines access to software and services into a single solution



## Co-Source

Hosted technology, operated in a shared environment with Client and SS&C



*One-Stop Solution eliminates the risk, cost and time of integrating disparate systems*

# Private Capital Group - Benefits to Family Offices, Foundations, Endowments



## Client centric support model

SS&C works as a partner with our clients to meet their specific requirements



## Improve Efficiency

For daily or monthly information cycles, our process control and technology automate data gathering, transaction processing, reconciliation and reporting



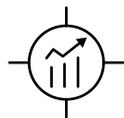
## Elevate Reporting

Highly effective view of complete, interrelated financial picture – portfolio holdings, financial statements, performance, and compliance reporting



## Go Further

Deepest level of accounting, tax, partner allocation, and performance calculations combined with comprehensive services customized to each client's specific needs



## Increase Accuracy

Eliminate mistakes and ensure accounting integrity with our fully integrated database and automated reconciliation processes



## Enhance Control

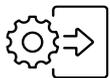
Mitigate risk with best practice business processes, segregation of duties, and full audit trails

# Private Capital Group - Benefits to Family Offices, Foundations, Endowments



## Scale your Staff

Gain access to thousands of SS&C employees who are “power users” of our software; Connect with our subject matter experts for detail handling a myriad of investments, legal jurisdictions, tax regulations, and compliance requirements



## Access Your Data

SS&C’s comprehensive web portal and hosted technology platform enables you to interact with your data anytime, anywhere via tablet, phone, or computer



## Trust the Security

Rely on world-class international data centers, institutional-quality security practices, advanced detection capabilities, hot-site disaster recovery and hardware scalability

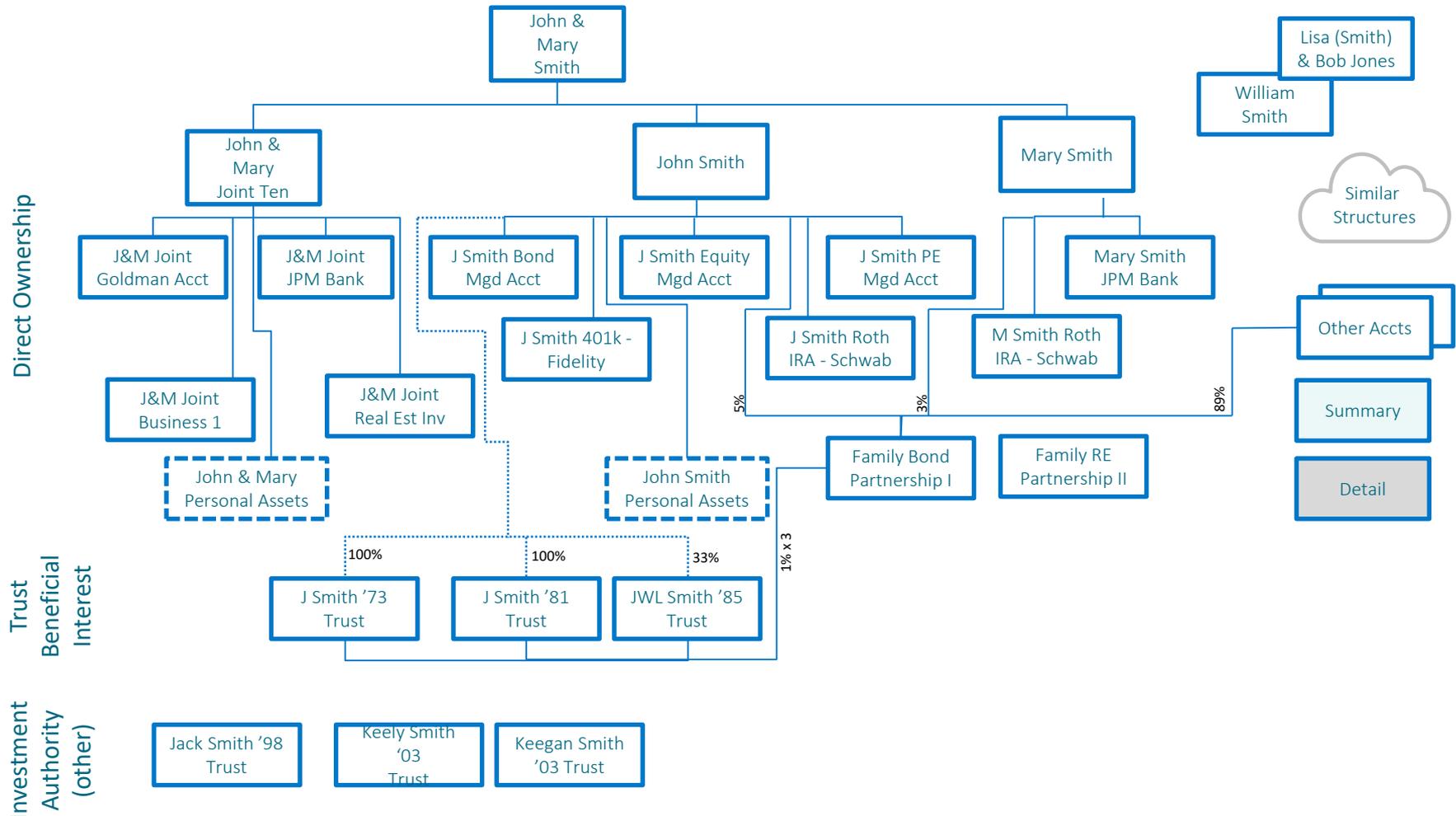


## Achieve Cost Savings

Save money versus traditional software licensing, implementation, training and staffing models while maintaining a hands on approach

# Sample of Nested Entities

Rely on systems built to handle multi-entity account and reporting



# Introduction to Tax Services



Structured similar to a CPA firm

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50+ professionals dedicated to provide Family Office tax services. Over 150 tax professionals worldwide.

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Prepare tax analyses, allocations and tax returns for our clients

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SS&C can retain the review services of a third party CPA firm to perform a peer review on our tax services and sign as paid preparer or we can work in coordination with our client's tax advisor.

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Over 1,500 tax clients that we offer various levels of services, based upon their needs. For the most recent tax year, we will complete over 20,000 tax filings for our client base



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