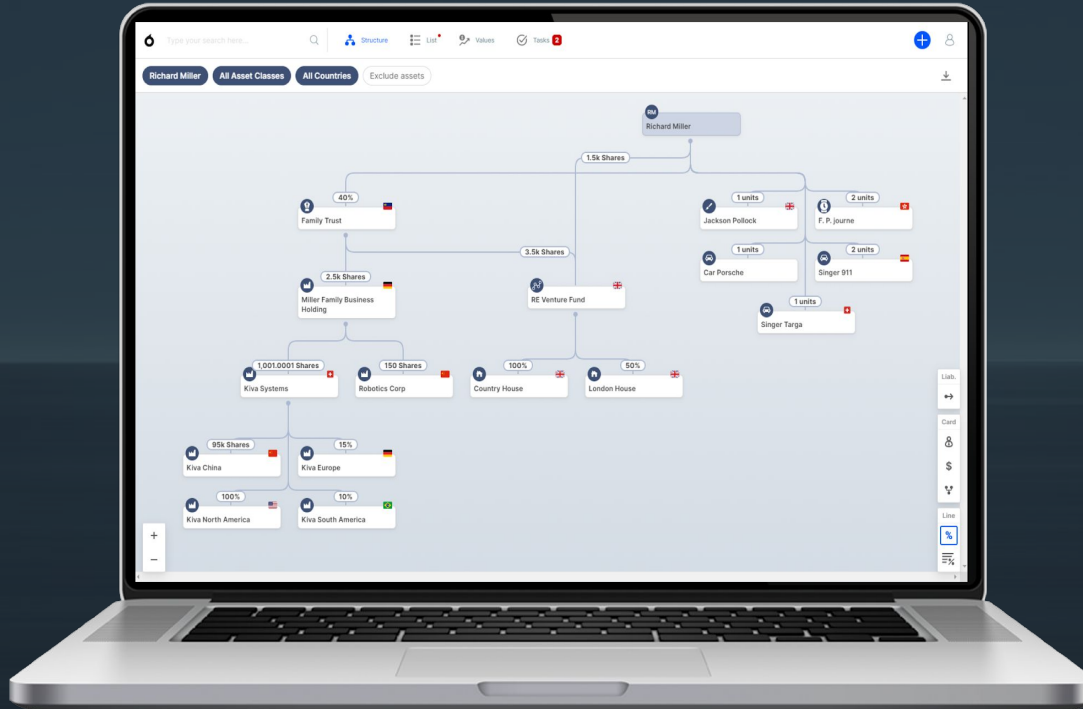


ORCA - The perfect legal entity & asset overview tool

#getorcanized



ORCA: Secure. Intuitive. Collaborative.

ORCA is a Swiss-based asset and wealth overview software company that helps hundreds of family offices and investment companies in managing the crucial information of their legal entities, private equities, real estate, and other assets. The software enables a fast and intelligent way to draw and visualize investment structures, consolidate any family and investment-related key data, calculate high level net wealth, securely store documents and automatically receive checks on whether data and documents are up-to-date.

1. Save >50% of your time on admin and free up resources to focus on more value-add tasks.
2. Gain independence from external service providers and reduce key person risk.
3. Guarantee your data is secure and everything is prepared for the next generation.

3 reasons why your single family office needs ORCA:

Adopt a global best practice

ORCA's intelligent, automated, one-of-a-kind approach to organization guarantees all your assets, liabilities, legal entities, key contacts and documents are complete and in perfect order. Quick and easy to use, ORCA is the proven solution to your family office's needs.

Reduce key person risk

Move your information from multiple places and people to a single point of contact. Own your data and enable everyone to save, access and share it when they need to. Boost internal and external efficiency, save costs, and seamlessly on/off-board service providers and employees alike.

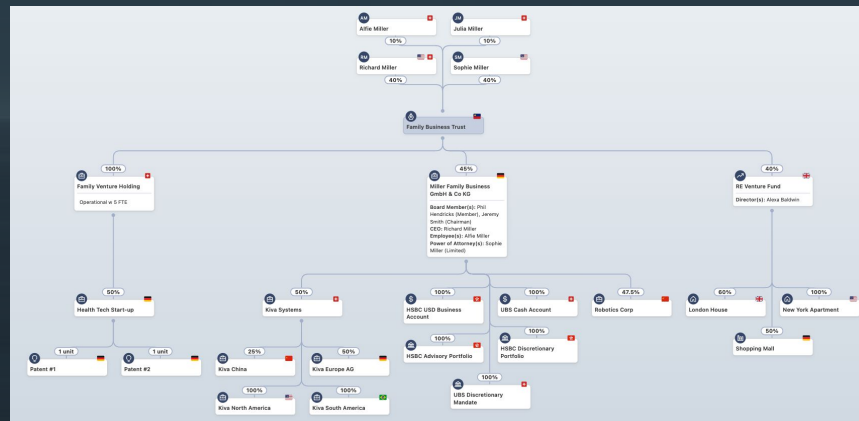
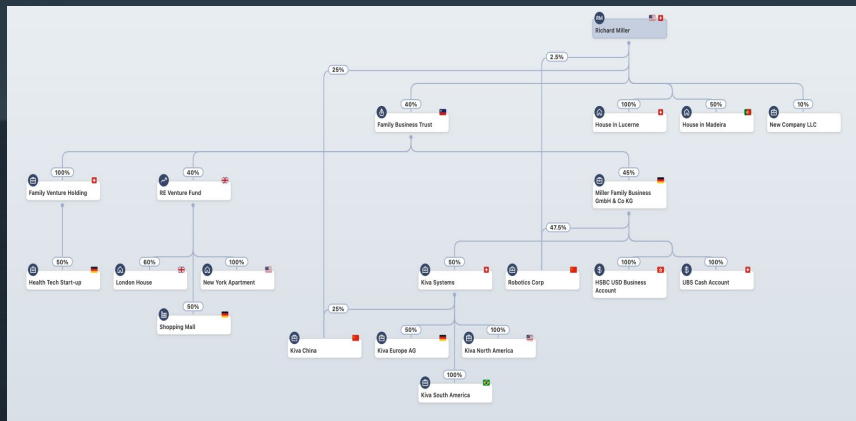
Prepare for the future

Secure your most precious information in a digital safety deposit box. Capture everything from the family's beginning until today. Even map out future scenarios for the handover. Present everything in a way everyone can understand and facilitate a positive, collaborative transition.

How we do it

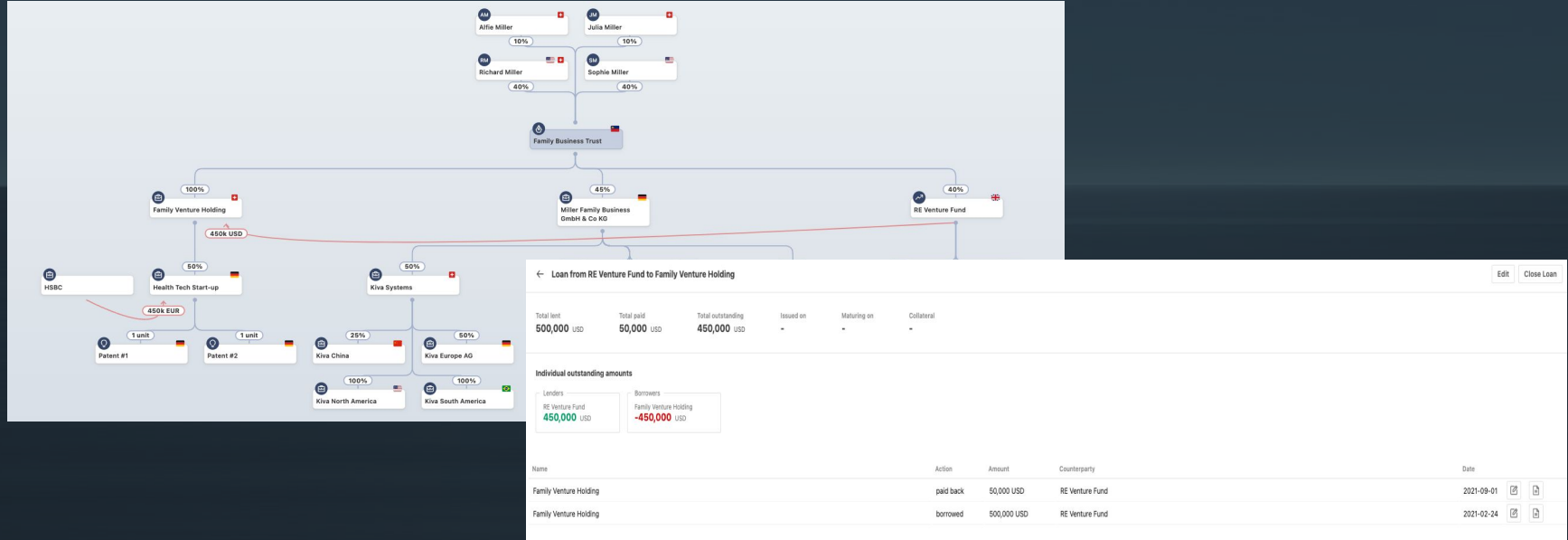
We visualise your wealth so that anyone can understand it (1/2)

- See everything you own (assets) and owe (liabilities) in an intuitive structure diagram.
- Clarify the ownership proportions and net equity of each asset and liability.
- View the ownership structure of any natural or legal person by changing the perspectives.
- Filter information in and out quickly and easily (roles,, values, co-investors, asset classes, ...).
- Calculate the ultimate, effective ownership amounts of assets that are owned indirectly.



We visualise your wealth so that anyone can understand it (2/2)

- See and understand all outstanding loans, mortgages or commitments of a natural or a legal person.
- See a detailed list of all relevant transactions that took place over a specific period of time.
- Understand and access all related counterparties and store the relevant contracts.
- Adopt any information quick and easy.



We create holistic balance sheets

- Calculate the combined net wealth of one or more natural and legal persons.
- Filter assets/liabilities in/out (e.g. show net wealth of real-estate investments only).
- Update values and positions seamlessly by hand/csv/api.

Asset class ▾		
Assets	95,795,026 CHF	100%
Lifestyle	23,831,195 CHF	25%
Art	23,608,104 CHF	25%
Watch	223,091 CHF	<1%
Real estate	17,174,700 CHF	18%
House	15,988,783 CHF	17%
Industrial	1,185,917 CHF	1%
Account	5,798,841 CHF	6%
Advisory Portfolio	4,947,281 CHF	5%
Cash Account	851,560 CHF	<1%
Vehicle	1,468,263 CHF	2%
Automobile	1,168,263 CHF	1%
Ship	300,000 CHF	<1%
Company	1,005,254 CHF	1%
Life insurance	1,000,000 CHF	1%
Deposit box	246,819 CHF	<1%
Commodity	3,561 CHF	<1%
Net wealth	95,795,026 CHF	

Country ▾		
Assets	95,795,026 CHF	100%
No Country	19,434,139 CHF	20%
United Kingdom	14,967,361 CHF	16%
Switzerland	11,120,078 CHF	12%
Hong Kong	1,390,785 CHF	1%
Germany	1,185,917 CHF	1%
Costa Rica	797,708 CHF	<1%
Italy	503,511 CHF	<1%
China	444,825 CHF	<1%
Spain	418,060 CHF	<1%
Monaco	148,091 CHF	<1%
United States of America	118,159 CHF	<1%
Unclassified	45,266,394 CHF	47%
Net wealth	95,795,026 CHF	

Currency ▾		
Assets	95,795,026 CHF	100%
USD	24,787,270 CHF	26%
CHF	12,209,700 CHF	13%
EUR	9,982,550 CHF	10%
GBP	2,286,874 CHF	2%
CRC	797,708 CHF	<1%
HKD	464,531 CHF	<1%
Unclassified	45,266,394 CHF	47%
Net wealth	95,795,026 CHF	

Owner ▾		
Assets	379,289,951 CHF	100%
Christian Miller	148,651,909 CHF	39%
Richard Miller	95,795,026 CHF	25%
Alfie Miller	51,434,524 CHF	14%
Julia Miller	51,359,524 CHF	14%
Collin Miller	29,618,296 CHF	8%
Christoph Miller	2,430,672 CHF	<1%
Net wealth	379,289,951 CHF	

We enable you to store documents & securely share them with others

- Organise documents the same way that you think about them: using links and tags.
- Find any document(s) you need in seconds with an intuitive, easy to use syntax.
- Share up to 1'000 documents at once via secure links.

The screenshot displays the 'Family Business Trust' interface. On the left is a sidebar with navigation options: Details, Addresses & Countries, Owners, Valuations, Assets & legal entities, Liabilities, Commitments, Mandates & legal powers, Insurance, Audit, Compliance & Tax, Files (selected), and To dos. The main area is titled 'Files' and shows a hierarchical list of documents. A modal window titled 'Create link to share files' is open on the right, showing the selected files 'Trust Deed.jpg' and 'Trust Agreement'. The modal includes options to 'Include files' notes' (checked), a password field, and a 'Create link' button. Below the button, it states 'The link will expire in 30 days'.

Family Business Trust

Files

All files Group by

2 selected Tag Link Download Share Delete

- Corporate documents 1
 - No date 1
- Trust documents 2
 - 2022 1
 - Trust Deed.jpg
 - 2019 1
- General agreements 2
 - 2020 1
 - Trust Agreement
 - 2019 1
 - Patent information.pdf
- Beneficiaries 2
 - Purchases Sales 7
 - 2020 1
 - Purchase Contract.pdf
 - 2015 1
 - Purchase Contract.pdf
- Tax declarations 2
 - 2021 1
 - 2020 1
- Finance 1
- Media information 1
- More

Share Purchase Agreement - CM buys shares MFB.png

Create link to share files

- Trust Deed.jpg
- Trust Agreement

☐ Include files' notes 2 files | 232.4 kB

Add a password to make the link secure (optional)

Enter Password

Create link

The link will expire in 30 days

Guarantee your information is complete with automated to-dos.

- Activate ORCA's automatic completeness checks to ensure your must-have information is up-to-date.
- Benefit from ORCA's proprietary algorithms automatically checking which legal, tax and compliance information is needed and reminding you to update and file away this information on a regular basis.
- Sleep easy knowing that your account contains everything you need it to.
- Record and allocate manual to-dos in real time for complete alignment on what needs to be done.

Open	Purchase Agreement file	missing for Collin Miller sold 1 unit of F. P. Journe to Richard Miller for 65,000 EUR
Open	Purchase Agreement file	missing for Richard Miller sold 1 unit of F. P. Journe to Alfie Miller
Doing	Trust Deed file	missing for Richard Miller is the Settlor of Family Business Trust
Open	Trust Deed file	missing for Richard Miller is the Settlor of Family Art Trust
Open	Power of Attorney file	missing for Richard Miller was given Power of Attorney UBS Trading Account (Limited)
Open	Signatory Rights file	missing for Richard Miller was given Signatory Rights Family Art Trust (Individual)
Open	Signatory Rights file	missing for Richard Miller was given Signatory Rights Family Venture Holding (Individual)
Open	Loan Repayment file	missing for Richard Miller received back 50,000 USD from Family Venture Holding on 2021-04-09
Open	Loan Agreement file	missing for Richard Miller lent 300,000 USD to Sophie Miller on 2020-01-01

<div><div></div><div>Get KYC documents of @Sophie Miller</div></div>	1 April	Bessie Alexander	Miller Trust	Sophie Miller	
<div><div></div><div>Change shareholders</div></div>	12:30 Yesterday	Bessie Alexander	Kiva International Inc	Sophie Miller	
<div><div></div><div>Mortgage renewal</div></div>	08:30 Tomorrow	Bessie Alexander	House in San Francisco	Sophie Miller	Richard Mill...
<div><div></div><div>Request @Sophie Miller for document signature</div></div>	Thursday	Bessie Alexander	Kiva International Inc	Sophie Miller	
<div><div></div><div>Get valuation for @London House</div></div>	25 April	Gregor Feichtinger	London House	Sophie Miller	
<div><div></div><div>Change legal structure to AG</div></div>	28 April	Jonathan Beechum	Miller Trust	Sophie Miller	
<div><div></div><div>Upload missing documents</div></div>	3 May	Tomas Hurcik	Orco AG	Sophie Miller	
<div><div></div><div>Upload new passport copy and proof of residence</div></div>	21 Jan 2021	Richard Miller	Richard Miller	Sophie Miller	
<div><div></div><div>Get appraisals for all jewelry so we can check if we are co...</div></div>	1 March 2022	Sophie Miller	Sophie Miller	Sophie Miller	
<div><div></div><div>Upload 2021 tax documents for all bank account</div></div>	1 Sept 2022	Sophie Miller	Sophie Miller	Sophie Miller	
<div><div></div><div>Take all documents in the next trip to London</div></div>		Richard Miller			

New task

Keep track of all cash flow movements

Orca allows you to track and organise relevant cash flow transactions, such as:

- cash gifts from parents to children
- donations to organisations
- dividend distribution and more...

By having a centralised and transparent source of information, the cash flow module helps you with:

- future liquidity planning
- inheritance distribution
- administrative organisation, including your cash flow relevant files organised.

The screenshot shows the 'Cashflows' section for 'Richard Miller'. It displays summary statistics and a detailed table of transactions.

Name	Account	Action	Amount	Counterparty	Account	Purpose	Date		
Richard Miller		received dividends	12,000 CHF	AAPL			2022-11-09	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Richard Miller		donated	1,000,000 CHF	Alfie Miller			2022-11-09	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Richard Miller		received a donation of	2,000,000 CHF	Christian Miller			2022-11-05	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Richard Miller		received a commission	50,000 CHF	Alessandro			2022-11-03	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Richard Miller		transferred	500,000 CHF	Sophie Miller			2022-11-02	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Summary statistics at the top: Average Monthly In Flow: 2,062,000 CHF; Average Monthly Out Flow: 1,500,000 CHF.



Data Privacy and Security

Guarantee security

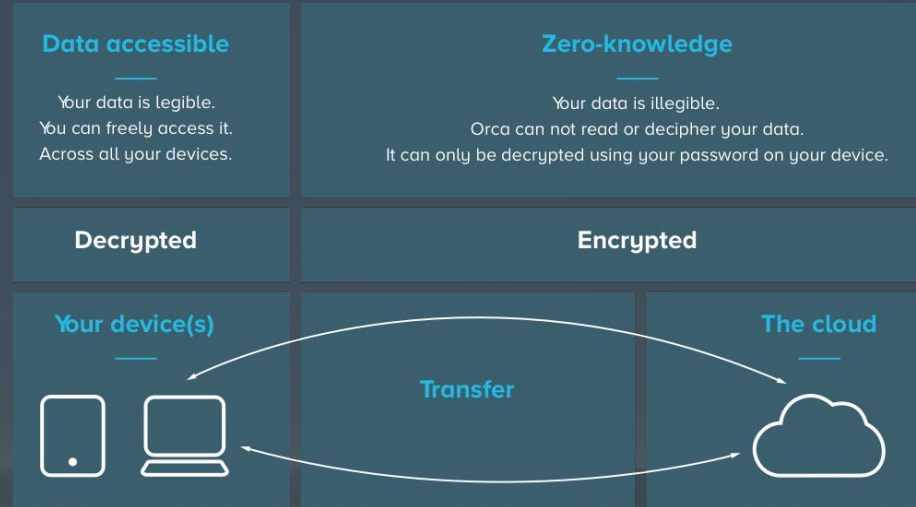
We believe in your right to absolute privacy.

We use a zero-knowledge cloud to ensure only you can access your sensitive data. Neither ORCA nor any unwanted 3rd party can see or obtain your data.

Swiss data centers, 256-bit encryption and a blockchain based immutable log are just some of the security measures we use to ensure your data is safe.

We are [EU General Data Protection Regulation \(GDPR\)](#) compliant and only work with service providers that are GDPR and/or Privacy Shield compliant.

Find out more in our [security white paper](#).



ORCA guarantees privacy by ensuring all encryption and decryption of data takes place in your browser, all encryption and decryption of data is only possible with knowledge of your password and your password never leaves your browser.

Cost Structure

What is the cost structure and fees for using ORCA?

ORCA's pricing model is based on 4 components:

- + Choose the right size **Vault** per structure
- + Select the **Features** you want
- + Add as many **Users** as you need
- + Decide which **Services** you would like
- = **Total Price**

Starting at CHF 8'000 per year
(incl. 1 Essential Vault + Core Features + 1 User)

Vaults

ORCA stores ownership structures in Vaults. You need one Vault per structure.

Vaults come in different sizes. The Vault size is determined by the number of Items*.

Essential	Premium	Professional	Elite	Principal
<100 Items	100-199 Items	200-399 Items	400-599 Items	>600 Items
CHF 1'000 per Vault per year	CHF 2'000 per Vault per year	CHF 4'000 per Vault per year	CHF 8'000 per Vault per year	CHF 16'000 per Vault per year

* #Items = #Natural Persons + #Legal Persons + #Assets

#Assets = all liquid and illiquid investments including funds, bank accounts, real estate, art etc. Assets ≠ Securities. Securities are free.

Features

No matter how many Vaults you have, you only pay for ORCA's features once.

ORCA's core features include structure charts, document management, holistic balance sheet, secure sharing, to-do's.



Core Features

CHF 6'500 per year

You can add add-ons any time:



Document Completeness Checks

CHF 1'000 per year



Secure Meetings

CHF 1'000 per year



White Labelling

contact us



APIs

contact us

Users

You need at least one User.

You can invite as many as you like.

CHF 500 per User per year

Services

ORCA's One-Time Setup Fee includes all training required to get #organized, **starting at CHF 2'000**

If you wish, we can migrate/import your data too **contact us**

Ideal Use Cases

Ideal Use Cases

What do you see as the ideal use case (i.e., family size, number of assets/entities)?

ORCA's clients range from millionaires (> USD 5m) to billionaires. We have some of the most simple + complex structures worldwide. Our offering was specifically built to address the whole spectrum. The use cases just vary depending on the structure size and complexity.

How long does it take to upload one family of that size?

If you have data about the structure in xls format, we can upload it in < half a day irrespective of the size.
If you have PPT/non-structured information only then a structure can be entered by hand quickly. One client entered 500+ legal entities in <48 hours.
Entering documents takes as long as it does to assemble the docs.

Are there capacity constraints when multiple users are uploading multiple families at the same time?

NO. None whatsoever.
Any number of users can access the app in parallel. All changes are synced and made visible to everyone in real time.
Our concurrence logic ensures there is no collision of data stored.

Our References

We have happy clients in 17 different countries

Used by families, family offices, investment firms, trust firms, law firms, corporates and banks.



These are only some of our success stories:

- <https://www.withORCA.com/success-stories/maestro-financial-services>
- <https://www.withORCA.com/success-stories/genrich-family-office>